

## **The Tinker's Toolbox - Lance Riley of Unicircuit on Board-Level Design**



Hosted by Alix Paultre, the Tinker's Toolbox is the Advantage Design Group's web-based interview show where we talk about the latest technology, components, and design issues for the electronic design engineering community.



In today's podcast we talk to Lance Riley of Unicircuit about board-level design and board infrastructures. Unicircuit is a manufacturer of printed circuit boards used in various military and aerospace applications, and is a leader in high frequency PCB technology.

[Right-click to download the podcast](#) [1]

Here is a link to the podcast in case the play button is not visible: [Unicircuit Interview](#) [1]

Here is a recent press release on the company's acquisition by Anaren:

Anaren announced that it has completed the acquisition of Unicircuit Inc., located in Littleton, Colorado, a manufacturer of printed circuit boards (PCB) used in various military and aerospace applications with net sales of \$18.7 million in 2007. Unicircuit is a leader in high frequency PCB technology and will enhance Anaren's ability to capture integrated microwave assembly opportunities in the defense, satellite and aerospace markets.

Unicircuit will be integrated into Anaren's existing Space & Defense business group. The addition of Unicircuit, Inc. further strengthens Anaren's strategy of being a leading designer and manufacturer of active microwave integrated assemblies to the space and defense markets. Lawrence A. Sala, Chairman, President and CEO of Anaren, said of the transaction, ``Unicircuit greatly enhances our competitiveness in high frequency high density integrated microwave assembly applications.

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Combining Anaren's existing microwave design engineering expertise with Unicircuit's manufacturing technology will allow us to offer our customers higher levels of performance and integration. In addition to leading high frequency PCB technology, Unicircuit also has an experienced management team that has been leading Unicircuit for more than 10 years. We are pleased that the management team members will continue in their current capacities."

Kerry Bode, President of Unicircuit, Inc., commented, ``we are excited about merging with Anaren. Our complimentary skills and technologies should allow us to jointly address our customers' needs for higher performance and integration. We have worked with Anaren for several years and look forward to taking that cooperation to the next level."

Anaren acquired Unicircuit, Inc. for a purchase price of approximately \$21.7 million on a cash free, debt free basis, and earnings from Unicircuit are expected to be accretive in fiscal year 2009. Anaren estimates that the effective price paid for the business represents a multiple of 5.2X Unicircuit's calendar year 2007 EBITDA. Anaren financed this transaction utilizing its existing five year, \$50 million revolving debt facility.

### **Source URL (retrieved on 08/20/2014 - 6:36am):**

<http://www.ecnmag.com/podcasts/2011/10/tinkers-toolbox-lance-riley-unicircuit-board-level-design>

### **Links:**

[1] <http://www.ecnmag.com/sites/ecnmag.com/files/legacyfiles/ECN/Multimedia/Audio/2011/10/unicircuit.MP3>