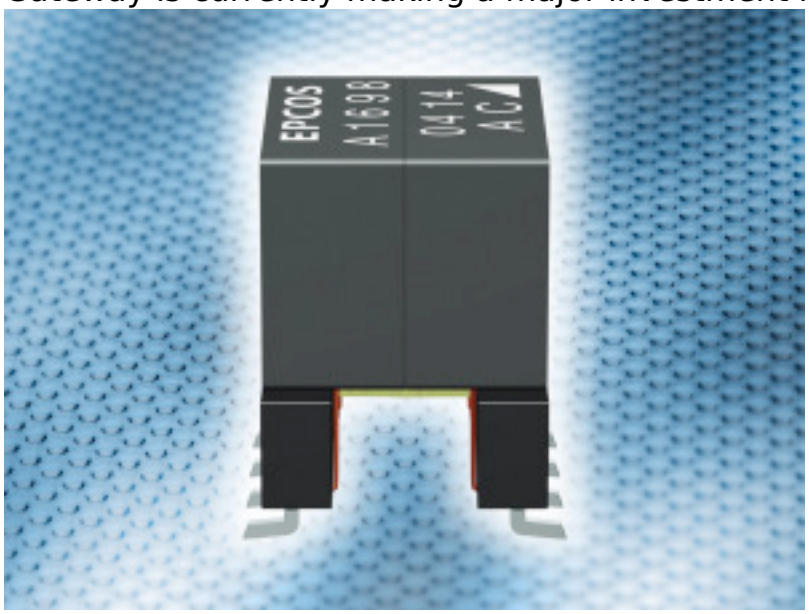
Gateway and TDK forge a new UK partnership in passive components

ECN Europe

Gateway [1] has secured a strategic agreement with TDK to distribute its range of EPCOS and TDK products in the UK. Following Gateway's seven year relationship with EPCOS, when EPCOS was combined with the electronic components business of TDK, Gateway has been selected to carry the full range of components.

Gateway is currently making a major investment in



[2]its stock profile of EPCOS and TDK products to ensure it is ready to respond to customer requirements. Investment in increased stock levels is being made in film and aluminium electrolytic capacitors, including pulse and suppression components; RF components, including SAW filters; current and voltage protection devices; sensors, piezo products, and thermistors.

artin Ford, Managing Director of Gateway components, said: "This extension to our franchise is a recognition of our commitment to EPCOS over the past seven years. We have achieved growth through technical competence augmented by our capability to deliver value for money supply chain solutions for major UK based OEM and CEM organisations. The relationship has gone from strength to strength and this gives our customers even further opportunity to take advantage of the range of value added procurement services that we have a reputation for."

"During the seven years of engagement with EPCOS products, Gateway has demonstrated technical competence, stocking commitment and innovative supply chain solutions. We are subsequently delighted to extend our agreement to include TDK products and promote our broad range of leading technology high cap MLCCs and magnetic components," added Peter Miller, Senior Director of Distribution for

TDK Electronics UK.

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http://www.ecnmag.com/news/2012/04/gateway-and-tdk-forge-new-uk-partnership-passive-components?qt-video_of_the_day=0

Links:
[1] http://www.gatewaycando.com
[2] http://ecneurope.files.wordpress.com/2012/04/120412-gateway.jpg