

## **NextiraOne and SIEA Join Forces to Provide Superfast Internet for the Ain Region in France**

NextiraOne, Europe's leading expert in communications services, and the energy and e-communications group SIEA of the Ain region of France have signed a charter of partnership allowing NextiraOne to become one of the operators of the regional fibre optic network LIAin.

"Currently there are some parts of our region that have little or no access to high speed internet," said SIEA Representative Jean-François Pelletier. "Thanks to the LIAin network, the public fibre optic network of the Ain communities, managed and operated by RESO-LIAin and in collaboration with service operators like NextiraOne, our aim is to cover more than 90% of homes and businesses by 2013, including many villages and hamlets. This will help to stimulate a balanced development of the Ain département (situated in the Rhone-Alpes region of France).

In order to carry out this project, NextiraOne has taken part in the overall design of the LIAin network architecture and has deployed a backbone based on three regional Points of Presence (POPs). NextiraOne teams were also responsible for the implementation of several traffic distribution nodes throughout the Ain area. The company is also involved in all aspects of project management, training and operational support as well as supporting SIEA in the implementation of multi-vendor solutions (including Cisco, Alcatel-Lucent, Huawei, ECI).

This project represents a major challenge in terms of regional planning, the maintenance and development of communication services in rural areas, and the strengthening of the economic attractiveness of the Ain region. The signing of this Partnership Charter represents a formal step in NextiraOne's commitment to the development of the digital economy in France. By working together SIEA and NextiraOne will be able to offer high speed broadband services to the entire Ain region, including professionals who have a high demand for such services.

"We are delighted to be working with the SIEA to facilitate the development of the digital economy in the Ain département," said Nicolas Kwasniowski, Business Solution Manager for Customised WAN Solutions at NextiraOne. "This project demonstrates our ability to assist our clients in the implementation of strategic projects as well as our commitment to transforming a client relationship into a true partnership. This new relationship with the SIEA will enable NextiraOne to continue its transformation into a major player in the field of WAN services, by using the LIAin infrastructure to build increasingly effective enterprise solutions. Our sales teams are ready to promote these new offerings. We believe that the SIEA initiative sends a strong signal, which will encourage and boost IT activity in the Ain region. We are proud to be a part of this project."

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[1] <http://www.nextiraone.eu>