

VTI strengthens market presence in Asia

Medical Design Technology

VTI has its own sales offices both in China and Japan, as well as distributors in such markets as Korea and Taiwan. QuadRep will help strengthen VTI's market presence in Asia considerably. *"Cooperation with QuadRep is part of VTI's growth strategy,"* confirms **Mr. Hannu Laatikainen**, VTI Executive Vice President. *"The MEMS market is growing fast, especially in Asia. VTI's goal is to grow in Asia in all of its three business segments: Transportation, Consumer Electronics and Medical and Instrument Devices."*

QuadRep, founded in 1987, is based in Singapore and owns several sales offices in Asian countries. The company is specialised in electronics and covers very well VTI's business segments. *"QuadRep's strengths are long experience, a good understanding of sensors and a very extensive sales network specialised in components for the electronic industries,"* says **Mr. Laatikainen**.

"We are pleased to be appointed as VTI's distributor," comments **Mr. Derrick Tay**, QuadRep President. *"VTI has innovative and leading-edge products that complement our existing product offering to our target vertical markets."*

QuadRep in Brief

QuadRep, incorporated in 1987 in Singapore, is a manufacturers' representative and distributor of electronic components and systems supplying a broad range of premier products to customers in automotive, consumer, computer, communications, medical, instrumentation and industrial markets. QuadRep's team of long-service and experienced technical sales team provide technical and applications support to customers from design stage to mass production. Dedicated customer service team is committed to provide best-in-class pre-sales and post-sales service to our valued customers located in throughout Asia. For more information, please visit www.quadrep.net.

VTI in Brief

VTI Technologies is a leading supplier of acceleration, inclination and angular motion sensor solutions for transportation, medical, instrument and consumer electronics applications. VTI develops and produces siliconbased capacitive sensors using its proprietary 3D MEMS (Micro Electro-Mechanical System) technology. The company is headquartered in Finland. For more information, please visit www.vtitechnologies.com.

Contacts

Mr. Hannu Laatikainen, VTI Executive Vice President, telephone +358 9 879181

Mr. Derrick Tay, Quadrep President, telephone +65 63461933

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