NBS inks sales agreement with UTI in New England

EMS provider NBS [1] today announced the appointment of Universal Technology Inc. as sales representatives in New England. UTI will represent NBS across a six state region spanning from Maine to Connecticut. UTI was founded in 1992 and boasts a stellar history including 20 different “Representative of the Year” and numerous Individual Design Win Awards. UTI deploys an extensive outside sales and support network of degreed engineers with design and applications experience working with major OEMs.

NBS Vice President Sales and Marketing Chris Alessio commented, “UTI provides an ideal fit with the NBS business model. Their 17 years of success in the industry is the result of a well executed blend of technical expertise and customer-centric attention to detail. Meanwhile, unrivaled flexibility, response time and impeccable quality have been cornerstones of NBS’ success.”

Founded in 1999 as a PCB layout specialist, NBS evolved into a full service contract manufacturer in 2004. They pioneered a unique business model delivering leading-edge services in design engineering, end to end manufacturing, and test and verification to a large and diverse customer base.

NBS’ 2009 acquisition of CompServ enabled the company to expand the scope of its services to include advanced supply chain logistics, custom products sourcing and a wide array of test services. Test capabilities at the firm now include advanced AOI, automatic 2D and 3D X-ray, ICT, FCT, BIT and flying probe technologies. They also offer test program development, boundary scan development and test, fixture design and manufacturing and a range of diagnostic and rework services.

ENDS

PHOTO CAPTION: L to R Mike Maichen, UTI Chris Alessio, NBS, and Bob Curtain, UTI.

About NBS

NBS (http://www.nbscorp.com [2]) is a fully integrated EMS provider headquartered in Northern California. NBS provides end-to-end solutions that include leading-edge services in design engineering, manufacturing engineering, NPI, production, supply chain and logistics, test, box build and systems integration. The company services technology businesses throughout the world and has facilities in Santa Clara, Calif; Santa Barbara, Calif.; Nashua, N.H.; and Jakarta, Indonesia.

Company Contact

Press Contact
Chris Alessio Richard Heimsch
Vice President Sales & Marketing
NBS
2950 Patrick Henry Drive
Santa Clara CA, 95054
Tel. +1 408 654 1100
Email: Chris.Alessio@nbscorp.com [3]
Internet: http://www.nbscorp.com [2] Protean Marketing Communications Ltd.
235 Colovista Parkway
Austin, Texas 78602,
Tel. +1 312 513 3513
Email: rich@proteanmarketing.com [4]
Internet: www.proteanmarketing.com [5]

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