

How can solid-state lighting gain greater acceptance in the marketplace?

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There are many facets to the challenge of greater market acceptance. From our point of view as a driver manufacturer there are three big challenges. The first challenge we are addressing is changing our existing designs to better meet higher input voltages at different power levels for commercial and industrial applications for LEDs. Secondly we are addressing many dimming solutions in an industry with no clear standard to offer the right dimming solution for the most applications.

Finally, there was previously no power supply needed for many applications; so providing the product in the right form factor for targeted lighting applications - without limiting its broader market appeal and adapting the driver to fixtures that must be aesthetically pleasing yet have room for all the new components that are now required . These are all challenges we are meeting head on this year with TRIAC dimmable drivers, universal input ranges on existing products and new package types for more applications.

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